

## Message Text

LIMITED OFFICIAL USE

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ACTION XMB-04

INFO OCT-01 EUR-12 ISO-00 EB-07 TRSE-00 L-03 CIAE-00  
      INR-07 NSAE-00 FRB-03 OMB-01 AID-05 /043 W  
          -----150743Z 073487 /13  
R 150617Z JUN 77  
FM AMEMBASSY WARSAW  
TO SECSTATE WASHDC 8668

LIMITED OFFICIAL USE WARSAW 4216

EO 11652N/A  
TAGS: EFIN PL  
SUBJ: EXIMBANK COMMUNICATIONS WITH BANK HANDLOWY

RAZ: A. STATE 109057, B. WARSAW 4058

1. JAN WOLOSZYN, VICE PRESIDENT OF BANK HANDLOWY,  
TOLD AN EMBOFF JUNE 14 THAT HANDLOWY WOULD ATTEMPT  
TO ANSWER EXIMBANK'S TELEX OF APRIL 18 BY THE END OF  
THIS WEEK. WOLOSZYN SAID HIS BANK HAD APPROACHED THE  
MINISTRY OF FOREIGN TRADE SOON AFTER THE RECEIPT OF  
EXIM'S CABLE, BUT HAD NOT RECEIVED A DEFINITIVE ANSWER  
ON WHICH PROJECTS ARE LIKELY TO GET THE GO-AHEAD UNTIL  
THIS WEEK.

2. WOLOSZYN APPRECIATED EXIM'S DIFFICULTIES IN PROCESSING  
LOAN PRECOMMITMENTS (PCS). AT THE SAME TIME, HE SAID  
THAT HIS BANK TAKES THE POSITION THAT EXIM RATHER THAN  
BANK HANDLOWY IS TO BLAME FOR THE CURRENT IMPASSE.  
WOLOSZYN OBSERVED THAT THE FORMER PROCESSING PROCEDURE  
HAD WORKED WELL FROM HIS BANK'S POINT OF VIEW AND  
SAID HE PERSONALLY HAD NOT FAVORED THE CHANGE IN OPERATING  
PROCEDURES WHICH PERMITS US FIRMS TO APPLY FOR PCS  
DIRECTLY TO EXIM. WOLOSZYN HOPED THAT HANDLOWY'S RESPONSE  
TO THE APRIL 18 TELEX WOULD PROVIDE SOME INDICATION  
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OF WHICH DEALS WERE LIKELY TO MOVE AHEAD.

3. WOLOSZYN SAID BANK HANDLOWY APPRECIATES EXIM'S  
WILLINGNESS TO ADAPT THE COOPERATIVE FINANCING FACILITY  
(CFF) TO CONDITIONS IN POLAND. HE ADDED THAT HIS BANK  
IS PLEASED THAT PROCESSING PROCEDURES UNDER THE CFF  
ARE SO STREAMLINED AND SAID HANDLOWY PLANNED TO USE

THE CFF ESPECIALLY NOW THAT THE GOP'S EMPHASIS UNER  
THE REVISED 1976-80 PLAN IS ON RECONSTRUCTION AND  
REFITTING OF EXISTING PLANTS RATHER THAN TURNKEY  
PROJECTS. DECONTROL UPON RECEIPT.  
DAVIES

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** BANKS, INVESTMENT OPPORTUNITIES, FOREIGN INVESTMENTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 15-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977WARSAW04216  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770213-0336  
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**Litigation History:**  
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**Office:** ACTION XMB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Event:**  
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**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2136196  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXIMBANK COMMUNICATIONS WITH BANK HANDLOWY RAZ: A. STATE 109057, B. WARSAW 4058  
**TAGS:** EFIN, PL, US, BANK HANDLOWY, XMB  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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